

Customer Spotlight

INDOCHINO

MADE TO MEASURE

To learn more about the benefits of implementing Dropbox, visit www.dropbox.com/lp/business/business-benefits



90 days

of working time saved per year



20 TB

of data migrated from deprecated NAS server



312%

return on investment



INDOCHINO makes custom clothing accessible to everyone by updating the traditional tailoring experience for the modern man. With INDOCHINO, men can order their made to measure shirts and suits online, via mobile or in-person at INDOCHINO showrooms. Since its inception, INDOCHINO has grown from the first online business to provide custom tailored suits into the world's largest made to measure menswear company.



Business Impact

Challenge

- INDOCHINO relied on email to work with its 25 internationally employees, which was a slow and error-prone process due to the frequent corruption of file attachments
- Data was often segmented across various tools, which made it difficult to stay in sync across teams and projects
- Working on the go was a challenge due to a VPN solution that was unreliable and difficult to use

Solution

- With Dropbox, INDOCHINO's international offices can now share operational and production information with the team in Vancouver in real time
- With sharing centralized on a single solution, INDOCHINO can make operational documents available to investors as part of their due diligence process
- No longer dependent on VPN, INDOCHINO's end users can work more effectively while traveling

Result

With Dropbox, INDOCHINO has enhanced collaboration both among internal colleagues—including teams based abroad—and with external financial stakeholders. INDOCHINO employees can now work from anywhere, saving each end user **15 minutes per week** in the process. Across the entire team, INDOCHINO's end users are saving almost **90 days of work** per year.



IT Impact

Challenge

- INDOCHINO's IT team was experiencing reduced performance and dwindling space on a network attached storage (NAS) with 20 TB of data
- End user struggles with lost files, file transfers, and VPN posed security risks and were time consuming
- With efforts focused on building an e-commerce platform, INDOCHINO needed a tool that would be easy to manage and scale

Solution

- Due in part to its addition of Dropbox, INDOCHINO is planning to deprecate its NAS in Q1 of 2017
- Dropbox's admin tools give INDOCHINO's IT team full visibility of where the company's most important data is located at all times

Result

Dropbox is helping to facilitate INDOCHINO's NAS server deprecation, which will save **over \$15k per year alone**, and simplify the administrative burden by reducing support needed for file sharing, collaboration, and remote access

For more information on Dropbox Business, contact your partner sales representative or visit dropbox.com/business for more product information.